

Further expansion: Packimpex acquires Milan-based Professional Relo Srl

[Bern, Switzerland – April 2022]: Packimpex expands its European reach by acquiring Professional Relo Srl in Milan, Italy. Packimpex now provides destination and immigration services and corporate housing across 15 offices in Switzerland, Germany, Belgium, the Netherlands, the UK, and now Italy.

This transaction is part of a succession plan put in place by Professional Relo's previous owner and managing director Maddalena Michieli, who sadly passed away last week after a long illness.

"We are terribly saddened by Maddalena's passing. She was a good friend and colleague who has inspired all of us and driven the company forward for more than two decades", says Marco Caporossi, Director of Professional Relo. "It was Maddalena's wish to find a partner who could ensure long-term stability for customers, employees and business partners when she would no longer be with us. She was very happy that with Packimpex we have found the ideal partner, one who will ensure this continuity and who shares our values. I am convinced that with the integration into the European Packimpex network, Professional Relo will continue to grow its business by responding to the increasing customer demands for technology and legal compliance in a convincing manner".

For Professional Relo's customers and business partners, whether they order destination or immigration services, there is no change. The current team at Professional Relo will continue to deliver high-quality destination and immigration services with a strong local and personal touch for their customer base across Italy. Additionally, now that they have become part of the Packimpex Group, Professional Relo will be able to offer an extended range of services, including corporate housing and furniture rental. They will also be able to leverage numerous resources and technologies from within Packimpex to further enhance the customer experience.

The entire staff of Professional Relo will join the Packimpex Group. An experienced team consisting of long-term employees Marta Conterno and Silvia Fiorentini, supported by Packimpex senior management member Mélanie Mor Zuccherro, will lead the Italian activities into the future.

Commenting on the acquisition, Packimpex CEO Damian Aebischer said: "Our thoughts are with Maddalena's family and the entire team at Professional Relo after her recent passing. We feel honored and humbled that Maddalena entrusted us with the succession of her company and are committed to developing it in her spirit. We are convinced that our pan-European setup allows for competitive and innovative service offerings, whilst maintaining the personal, local touch that makes such a difference to the overall customer experience. Despite the sad circumstances, we are happy to integrate a highly skilled and experienced team of relocation and immigration professionals into the Packimpex Group. Professional Relo's customer-oriented culture and quality-driven services have impressed us and I am convinced that, together, we will be able to further enhance and personalise the experience of our existing and future customers in Italy".

About Packimpex

Founded in 1977, Packimpex employs over 170 people and has fifteen offices across Switzerland, Germany, Belgium, the Netherlands, the UK and now Italy. As one of the market leaders in Europe, the company offers personalised relocation experiences to international companies and their employees. Packimpex delivers smart services with a local, personal touch on a comprehensive service range including destination services, temporary living services, corporate apartment management, visa and immigration services as well as the coordination of household goods moves.

About Professional Relo

Founded in 1994, Professional Relo provides relocation and immigration services throughout Italy and is a holder of the EuRA Global Quality Seal. The experience of more than 20 years of assisting and consulting corporations to relocate their employees has sharpened Professional Relo's ability to understand and support the whole complexity of the international mobility in Italy. The experienced, multilingual staff can manage any relocation with knowledge, a keen eye for details, active listening and prompt responsiveness.

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Photos

Maddalena Michieli
Previous Owner and managing director Professional Relo Srl
(† April 2022)



Packimpex and Professional Relo team, April 2022

